

Agent Rewards Program



We are passionate about providing our students with the best possible opportunities in life, and we couldn't do it without you – our highly valued education agents.

As of July 2020, we have revised our agent incentive program to ensure we can continue to help your agency grow and better support your clients.

Frequently Asked Questions

Q) What benefits does the new structure have for me?

A) The new commission structure is simpler to calculate commission, pays higher commission on more student categories and requires less students to be recruited in order to achieve 'Gold Status'.

In order to be classified as the 'Gold' 25% commission tier, agents now only need to recruit 5 or more students per year to TasTAFE and/or Tasmanian Government Schools.

Primary School students, ELICOS students and 485 visa holders are now all included in the agent's tally of students sent and can now earn as much as 25% commission (provided their period of study is six months or longer). This makes it easier for agents



Agent Reward Program Overview

Agent rewards status	Number of students recruited in calendar year	Commission rate for the following year
Silver	0-4	15%
Gold	5+	25%

Student Category	Commission Rate	Recruitments count towards Agent Rewards rating?
Students studying for minimum 2 terms in: Tasmanian Government Schools or TasTAFE	Commission based on current Agent rewards status (Silver 15% or Gold 25%)	Yes
Students studying for less than 2 terms in: Tasmanian Government Schools or TasTAFE	15%	Yes
Students who are dependents of primary visa holders	No commission	No

to reach the higher tier, and allows agents to claim more commission on these students.

The new commission structure is also much simpler to understand and calculate commission, making it easier to claim the commission you earn.

Q) Will the new structure reduce the commission I can claim?

A) The new commission structure will make it easier for our agents to reach the 25% commission tier, so most of our agents will receive more commission under this structure.

Agents who have sent less than 5 students in the last year will see no difference in their commission, as they will remain at the 15% commission rate.

Q) Has the way I claim commission changed?

A) No, this is not changing. Agents still claim their commission by invoicing GETI through the email address: finance@geti.tas.gov.au

The details we need are:

Australian based Education Agents

- Company name
- Education Agent status (Silver or Gold)
- ABN (if applicable)
- GST - clearly stated
- Student/s name
- Date of birth of the student
- Name of course enrolled in and tuition fees charged in AU\$
- Commencement date
- Commission %
- Bank details

Education Agents Outside Australia

- Company name
- Education Agent status (Silver or Gold)
- Student name
- Date of birth of the student

- Name of course enrolled in and tuition fees charged in AU\$
- Commencement date
- Commission %
- Bank details including SWIFT Code

Q) How is my agency's recruitment performance measured?

A) The agents reward tier is based on the western calendar year. To move from 'Silver' status to 'Gold' status, agents must recruit 5 or more students in a calendar year (1 January to 31 December). For example, if an agency recruits 5 or more students in 2020, they will be eligible to receive 25% commission on all students recruited in the 2021 calendar year.

Q) What if I am a 'Gold' agent in 2020 but could not recruit students to Tasmania due to COVID-19? Will I lose my Status?

A) No, you will keep your Gold status. We understand that 2020 has been a very difficult year for our industry, and we will continue to support our partners.



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Scan QR code for our website

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